

**HIGHLIGHTS OF QUALIFICATIONS**

- ◆ Senior Management
- ◆ Property Management
- ◆ Multi unit management-Food Services
- ◆ Project Management
- ◆ Inventory and Cost Control
- ◆ Supervision and Management of 400+ employees
- ◆ Purchasing & Administration experience
- ◆ Direct Sales and Marketing experience
- ◆ Business analysis experience
- ◆ Ability to organize, prioritize, delegate and motivate
- ◆ Good problem solving skills & team oriented

**CAREER HISTORY**

- Current **Self-employed, Langley, B.C., licensed Business Broker & Property Manager**  
**Responsibilities:**  
Marketing and selling of businesses, Industrial and Investment properties, Preparation and negotiation of sales contracts, agreements, business and marketing plans, property leases, property management, Owners reports and statements, business analysis and evaluations.
- September 2007 – Nov 2009 **apetito Caterign GmbH, Germany, Area Manager-Restaurants**  
**Responsibilities:**  
Managing 17 facilities in 4 Provinces. Contract and budget negotiations with clients. Customer relations. Client retention, Setting and achieving targeted financial goals; responsible for approx. 150 Employees. Assisting Sales department in the acquisition process. Participating in the Company's strategic aim and maintaining appropriate image and positioning.
- June 1993 to June 2007 **Self-employed, Langley, B.C., licensed Business Broker & Property Manager**  
**Responsibilities:**  
Marketing and selling of businesses, Industrial and Investment properties, Preparation and negotiation of sales contracts, agreements, business and marketing plans, property leases, property management, Owners reports and statements, business analysis and evaluations.
- May 1981 to April 1993 **CANEX Europe and AMSTO, Canadian Forces Base, Lahr, Germany, various positions** (both CANEX Europe and AMSTO were profit oriented organizations providing goods and services to military members, their families and civilians stationed in Europe - total population 30,000+)  
**Responsibilities as Food Services Division Manager, CANEX Europe, Nov 1991 to March 1993 included:**  
Manage and control 19 Food Services facilities in different locations with 400+ employees - average sales p.a. CAN\$10 Million  
**Responsibilities as Purchasing and Project Manager, CANEX Europe, April 1985 to Nov 1991 included:** Management of office staff, purchasing of all goods for Food services facilities, automotive services and specialty services. Manage and control

**CAREER HISTORY continued**

capital budget of CAN\$ 4.5 Million p.a.; Develop and implement all renovation projects. Prepare cost estimates; planning and scheduling projects, equipment detailing, contractor selection, scheduling and site management. Average annual sales: CAN\$ 28 Million

***Responsibilities as Manager, AMSTO, May 1981 to April 1985 included:***

Management and control of sales transaction/procurement office with staff of 14 and monthly transactions averaging \$650,000. Foreign Currency investments, Supplier and Customer relations.

Sept. 1976 to  
May 1980

**Optyl Canada Ltd., Oromocto, New Brunswick, Purchasing Manager*****Responsibilities:***

Purchasing all goods and services require for the manufacturing of spectacle frames, sunglasses and ski goggles from national and international sources. Monthly inventory average CAN\$500,000. Maintain customs broker's license and processing of all imported goods through Canada Customs.

**EDUCATION**

- ◆ Human Dynamics Workshop, 1996
- ◆ Real Estate Agents license, 1995
- ◆ Commercial Appraisal, 1994
- ◆ Real Estate Salesperson and Sub-Mortgage Brokers License, 1993
- ◆ University Diploma, Business Administration, Offenburg, Germany, 1992
- ◆ Skills & Techniques for the Modern Manager, 1991
- ◆ Purchasing Skills, Seminar 1990
- ◆ Financial Accounting, Seneca College, 1984
- ◆ Travel, Tourism & Hospitality, Seneca College, 1985
- ◆ Business College Diploma, Offenburg, Germany, 1973

**◆ ADDITIONAL SKILLS**

- ◆ Fluent in English and German
- ◆ Excellent computer knowledge including Lotus, D-base, Windows 95, Altaira, Excel, Maximizer, Word, WordPerfect, Powerpoint, MS-office Graphics application, Internet and more (IBM and Apple user)

**◆ MEMBERSHIP**

- ◆ Fraser Valley Real Estate Board
- ◆ FVREB Commercial Division member and former Vice Chair person
- ◆ Western Canadian Business Brokers Association, former Director
- ◆ Guest Speaker-Chamber of Commerce- Buying & Selling a Business

**PAST VOLUNTEER AFFILIATION AND ACTIVITIES**

Strata Council Member and President

Tennis Club Vice President responsible for operating a 200+ member Club

Assist in co-ordination of International Old Timer Hockey tournaments and conduct all German/English interpretations at public functions and translations of all correspondence.

**HOBBIES/SPORTS**

Nordic Walking, Tennis, Aerobics, Sewing, knitting, crafts and interior design